

# Sergio S. Garza

Denver, CO

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**Dynamic and collaborative technical project manager dedicated to improving patient care solutions. Skilled in: boundary spanning collaboration, federal enterprise deployments, program development, project management, and leadership development. With particular focus on process analysis, development, implementation, and value realization.**

## **Professional Summary:**

- Offering 6+ years of experience in Healthcare Information Technology Consulting, including the oversight of boundary expanding new capabilities initiatives, large-scale project management, and technical integration expertise.
- Leadership experience with developing, aligning, and mobilizing cross-functional teams to drive value outcomes across various stakeholder groups.
- Documented success serving as the primary issue resolution manager for software implementation, and providing program management expertise to strategic initiatives.

## **Areas of Expertise:**

- Strategic Planning & Analysis
- Clients Services Management
- Team Leadership & Training
- Project Management
- Risk Mitigation
- Change Management
- Technical Sales Advisement
- Agile Deployment Framework
- Complex Large Scale Software Deployments

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## **Career Experience**

### **Manager | Lead Integration Architect**

Oct 2022-Present

Oracle Health, Remote-CO

- Lead end-to-end new capabilities engagement strategy for the Department of Defense's electronic medical record (EHR) modernization, spanning sales, proposal development, execution, optimization, and sustainment phases.
- Manage financial health and oversee over 50+ simultaneous projects exceeding 20 Million, achieving weekly revenue of \$70,000
- Oversee the onboarding and development of 12 high-performing Technical Project Managers while designing supporting methodology focused on scalability and value achievement for long term program success.
- Champion future EHR optimization executions aligned with client expectations and requirements by coordinating across client and partner companies.

### **Manager | Senior Integration Architect**

Dec 2021-Oct 2022

Cerner Corporation, North Kansas City, MO

- Actively led 40 concurrent federal new capability engagements with total expected revenue of \$15+ Million through pitch, design, implementation, and sustainment phases.
- Managed a dynamic team of software Integration Architects spanning various projects across the country to drive clinical and financial system integration for electronic health care solutions.
- Developed sales opportunities leading to a 50% increase of signed projects by providing direct input for: opportunity scope, resources, hours, timing, and strategic alignment to stakeholders' technical roadmaps.
- Coordinated presales pitches for New EHR Capabilities, collaborating with various internal and external stakeholders to deliver comprehensive value add solutions for client C-Level leadership.

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## Integration Architect

May 2020-Dec 2021

Cerner Corporation, North Kansas City, MO

- Deployed the largest single day software conversion in company history across 25 sites, 11 states, impacting 10,000+ end users, providing better healthcare solutions to 600,000+ patients.
- Facilitated cross-functional collaboration across internal and external stakeholders to successfully execute key project deliverables at scale.
- Initiated and oversaw strategies for solution integration across venues of healthcare regarding design, build, system validation, enterprise implementation, and issue resolution.

## Senior Associate Consultant

Oct. 2019-May 2020

### Associate Consultant

May 2017-Oct. 2019

Cerner Corporation, North Kansas City, MO

- Implemented PowerChart solutions for multi-facility Acute/Ambulatory venues within the Investor Owned and Federal markets.
- Optimized client experiences post initial software Implementation to increase efficiencies across multiple solutions.
- Coordinated with client executives and Cerner leadership to guide enterprise physician alignment utilizing data driven Key Performance Indicators.

## Hancher Catering Manager

May 2016-May 2017

Hancher Auditorium, Iowa City, IA

- Established protocol for the newly opened department/facility to coordinate all operations.
- Trained, supervised, and mentored each new employee (40+) to ensure success in each individual.
- Collaborated with top management to better serve the needs of the community and staff, with a focus on process improvement.

## Program Management Intern

Summer 2015

### Program Staff

Summer 2013-2014

Camp For All Foundation, Burton, TX

- Programmed complete days/nights for multi-million dollar nonprofit organizations.
- Supervised the entire 206-acre facility, coordinating 50+ staff members across multiple departments.
- Developed a core staff of thirty-six individuals into a cohesive team over a three-month period.

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## Education & Credentials

**Bachelor of Business Administration, Economics**, University of Iowa

**Bachelor of Arts, Political Science**, University of Iowa

**Public Trust Security Clearance**, United States Department of State

**Certified Revenue Cycle Representative Certificate**, Healthcare Financial Management Association

**Multicultural Business Leadership Certificate**, Tippie College of Business at University of Iowa

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## Selected Leadership Experience

**Participant** | Institute for Architects at Cerner Corporation, North Kansas City, MO | *Advanced career and personal growth by working the a leadership education program covering a diverse set of subjects. Including code management, domain management, risk management, change management, issue resolution strategies, consulting and presentation adeptness.*

**President** | Sigma Lambda Beta International Fraternity at University of Iowa, Iowa City, IA | *Served as the head of the organization directing and overseeing the overall success of operations and community outreach programs. Led strategic initiatives to improve every fundamental pillar, resulting in directly measurable success outcomes across the entire organization.*

**Participant** | LeaderShape Institute hosted at University of Iowa, Iowa City, IA, *Developed, through a well-established curriculum, a greater self-efficacy, leadership integrity, and an understanding of the importance of creating equitable and caring communities.*

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